



Construction Support Company Build Efficiencies

Client Case Study

Client

One of the world's leading suppliers of access and formwork products and services. They have an international network of rental outlets providing design, engineering and installation support.

With operating subsidiaries in 20 countries and a team of 4750 employees, our client had worldwide sales of £410m.

Challenge

Achieve significant savings and improve utilisation across their UK supply chain.

Improve supply chain knowledge and introduce best practice within the organisation.

Approach

Strategic overview of the company's distribution operations across 16 UK sites.

Review of third party logistics purchasing procedure.

Transfer supply chain expertise, knowledge and best practice.

Outcome

Developed a collaborative logistics initiative between the different subsidiaries, which resulting in significant saving, improved vehicle utilisation and capacity maximisation.

Redesigned the logistics network to achieve savings in excess of **£3m**

Developed framework agreements with logistics suppliers, in order to manage supplier performance and responsiveness.

Identified a number of additional revenue streams from the use of existing logistics equipment.

"The adoption of best practice combined with training enabled us to achieve new levels of efficiency and deliver significant tangible savings."

UK Logistics Manager